

July 20, 2020

To whom it may concern,

It is my pleasure to recommend Steven Stark, founder and owner of Tsawwassen Shuttles Inc. (TSI), for the 2020 Indigenous Business of the Year Award.

Matcon Civil has been working with TSI since 2017, shortly after Steven purchased his first shuttle buses, and we now engage TSI water trucks, street sweepers, and shuttle buses regularly. From the outset, Steven has worked hard to develop positive, enduring relationships.

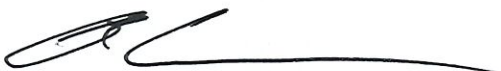
A business owner, a father, a proud Member of the Tsawwassen First Nation (TFN), and as an elected representative of his Nation, Steven wears many hats. The resiliency and generosity that Steven shows as he walks his path, and humbly learns his lessons is admirable. That his livelihood is made within the construction industry, and he carries the roles of an elected Member of the TFN Legislature and Executive Council, ensure Steven's classification as an essential service provider on several levels. Regardless of the complexity of balancing his responsibilities, even with the additional pressure brought living and working through a pandemic crisis, and Steven has remained focussed on personal and professional development.

Steven is as tenacious as he is a forward thinker. We have seen Steven's efforts manifest in the recent changes to the scope and value of contracting opportunities for TFN Members, and Member-owned businesses. The Improvements in the quality and availability in training, education, and employment opportunities for TFN Members are also due in part to his influence. And the increase in the number and depth of relationships that Steven and TFN are included in, can also be attributed at least in part to the work Steven does as a business owner and community leader.

An excellent example of this is the determination with which Steven pursues contracts both on and off of Tsawwassen Nation lands. As we are all aware, the term reconciliation is a word that is applied to a variety of situations and projects. Steven's seemingly tireless work to turn that word, and each contract line item suggesting a project proponent engage Indigenous-owned businesses into opportunity, ripples outward, far beyond TFN Territory.

The team at Matcon Civil appreciates the hard work that Steve puts into developing and growing his company, and we are honored to be a part of his well-earned success.

Sincerely,  
**Matcon Civil Constructors Inc.**

A handwritten signature in black ink, appearing to read 'Adam Whitworth', with a long horizontal flourish extending to the right.

Adam Whitworth  
Chief Executive Officer

Our ref: 2020-07-20 TSI Reference Letter 2020 Indigenous Business Award